

# MAHATech

A Mega Business Event

Fully Air Conditioned Pavilions !!

19<sup>th</sup> FEBRUARY 9 - 12, 2023  
PUNE MAHARASHTRA

20<sup>th</sup> DECEMBER 15 - 18, 2023  
VADODARA GUJARAT

AN  
**EXCLUSIVELY**  
INDUSTRIAL EXHIBITION



- Process Industry Equipments
- Engineering Machinery & Machine Tools
- Pharma & Chemical Industry Equipments
- Industrial & Technical Services
- Electrical, Electronics, Instrumentation & Automation

## Sponsors



**Maharashtra Industries Directory**  
(A Division of Marathe Infotech Pvt. Ltd.)  
An ISO 9001 : 2015 Company



**Gujarat Industries Directory**  
(A Division of Marathe Infotech Pvt. Ltd.)  
An ISO 9001 : 2015 Company

Platinum Sponsor



**Ronak Switchgear & Automation**  
(A KETAN DODIA VENTURE)



Ministry Of Industries  
(Govt. Of Maharashtra)



All India  
Association Of  
Industries



Thane Small  
Scale Industries  
Association



Chamber Of  
Small Industry  
Association



Gowalis  
Industries  
Association



Gokul Shirgaon  
Manufacturers  
Association



Association of  
Industries  
Madhya Pradesh

Supported By



 **Welcome to MAHATech Pune Feb. - 2023 & Vadodara Dec. - 2023**

**19th MAHATech 2023 Pune - 09<sup>th</sup> to 12<sup>th</sup> February 2023**

**Agriculture College Ground (New), Sinchan Nagar, Shivajinagar, Pune**

Launched in 2004, **MAHATech** is organized by Maharashtra Industries Directory. Undoubtedly, **MAHATech** has achieved the enviable distinction of being the **Biggest B2B Industrial Trade Fair in Pune**. With a collective pan-India & International participation of more than 2000 companies & more than 2.40 lakh visitors in a one and a half decade, **MAHATech** Pune is the most sought after trade fair by participants & visitors alike.

As Pune's Premier B2B Industrial Exhibition, **MAHATech** offers an ideal platform for industries to showcase their products & services, to reach out to their potential customers and for Buyers & Sellers to transact serious business in a conducive environment.

**MAHATech 2023 will be spread over 10000 sq. mtrs. of area, with 4000 sq. mtrs. of stall space.**

**20th MAHATech 2023 Vadodara - 15th to 18th December 2023**

**Vadodara** - The cultural capital of Gujarat is also a major industrial manufacturing hub of Gujarat. Gujarat has major presence of Pharmaceuticals, Chemicals & Petrochemicals, Bio-technology, Power Sector, Food & Dairy Industry & many other manufacturing industry segments. Many giant private and public sector industrial units and thousands of Small and Medium Industries are based in and around Vadodara. It is well connected with other industrial cities like Ahmedabad, Rajkot, Ankleshwar and Surat as well as Delhi and Mumbai by road, rail & air.

With a conducive & progressive industrial outlook, investor friendly environment & skilled manpower, Vadodara offers vast scope for tremendous industrial growth and is an ideal place to expand your business. **MAHATech** has the distinction of having industry-specific focussed product pavilions, which offer the most convenient & easy to locate options for buyers, to seek desired products & services of companies in the trade show.

**MAHATech 2023 will be spread over 8000 sq. mtrs. of area, with 3000 sq. mtrs. of stall space.**

**The Organisers & Sponsors :**

**Maharashtra Industries Directory • Gujarat Industries Directory**

The Online Portals of **Maharashtra Industries Directory** and **Gujarat Industries Directory** have filled the need for an exclusive compilation, which provides complete information of industries in Maharashtra & Gujarat. From a small beginning, this sapling has blossomed into a full-grown tree with representative offices in almost every major industrial town in Maharashtra and Gujarat. The portals have a product-wise and district-wise classification of over **60,000 industrial units & covers more than 8000 industrial products** spanning all over Maharashtra and Gujarat.

Our Industrial Portals :

**[www.maharashtradirectory.com](http://www.maharashtradirectory.com) & [www.gujaratdirectory.com](http://www.gujaratdirectory.com)** receive more than 2 crore monthly Hits !!

**Maharashtra Industries Directory**  
Marching towards it's **31<sup>st</sup> edition.**

**Gujarat Industries Directory**  
Marching towards it's **19<sup>th</sup> edition.**





*From the desk of Director*

Vinay Marathe – Director, MAHATech

Dear Friends,

It gives me immense pleasure to announce two concurrent MAHATech exhibitions. After the tremendous success of 18 editions of **MAHATech**, we are now organising **MAHATech 2023 in Pune and Vadodara**.

**Pune & Vadodara** - Both cultural capitals & manufacturing hubs of the respective states, with consistent and huge industrial growth & an ideal platform for business. **MAHATech** will offer an ideal platform for you to explore the business potential of Maharashtra and Gujarat.

**MAHATech Pune** is our Flagship annual exhibition.

We organised **MAHATech** exhibition in **Vadodara in December 2019**, our first exhibition in Gujarat. It was well received by the industry Buyers & sellers.

In **MAHATech** exhibitions, we organise the conferences like Vendor Development Meet and Digital Marketing for SMEs, wherein we plan to create a meaningful interactive platform for industrial buyers and sellers.

We at **MAHATech** have always extended our support to you in meeting these objectives. It is no wonder **MAHATech** has emerged as the event, the industry looks forward to, as enhancement of their marketing tools.

**In this 75th Amrit Mahotsav of Our Independence, we aim to make a constructive contribution towards the growth of Indian Industry, through MAHATech.**

I sincerely thank you for your unwavering support extended to MAHATech for more than a decade. I firmly believe **MAHATech Pune & Vadodara** will surpass the expectations of the industry at large and deliver concrete business for participants and visitors alike.

**I extend a warm welcome to you at MAHATech !!**

## **Business Opportunities.... @ MAHATech 2023 ...**

- ◆ An ideal platform to showcase your products & services
- ◆ Technology adaptation and upgradation.
- ◆ Understand Market Trends
- ◆ Network with your existing customers
- ◆ Meeting ground of Buyers & Sellers
- ◆ Industry Specific Focused Pavilions
- ◆ Sourcing requirements from all over India.
- ◆ Create Brand Awareness
- ◆ Reach out to your potential customers
- ◆ Forge New Partnerships & Alliances
- ◆ Transact serious business in a conducive environment



# MAHATech

## VISITORS @ MAHATech 2022 PUNE

### Key Personnel from the Manufacturing community

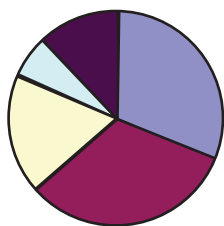
- ◆ Decision Makers & Techno-commercial personnel from Projects, Purchase, Procurement, Production & Maintenance departments from Private & Public Sectors.
- ◆ CEOs, Engineers, Technocrats & Scientists ◆ Marketing Chiefs, Professionals & Consultants
- ◆ Policy Makers, Diplomats & Commercial Corporations ◆ Industrial Associations & Trade Delegations

### • A full-fledged publicity campaign through.....

- Newspapers □ Hoarding □ Electronic Media □ Digital Media
- Maharashtra Directory □ Gujarat Directory □ E-mails □ Personal Invitations

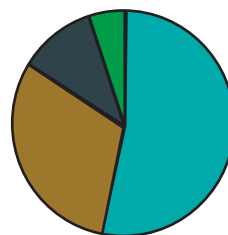
## VISITORS PROFILE @ MAHATech 2022 PUNE

### Company-wise



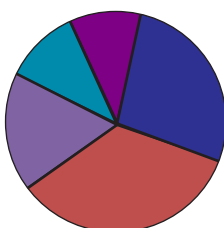
- Limited, MNCs, OEMs & Large Corporates
- Pvt. Ltd., Proprietorship, Partnership
- Govt., PSUs, Defence
- Consultancy
- Other

### Activity-wise



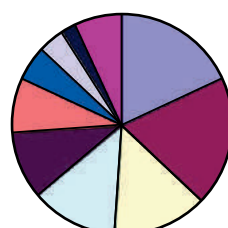
- Manufacturer
- Dealers / Distributors/ Suppliers
- Consultancy Service / Contractor
- Others

### Designation-wise



- CMD, MD, Director, CEO, VP, CGM, Country Manager, HOD
- GM, DGM, Branch Manager, Territory Manager
- Manager, Asst. Manager, Executive
- Consultants, Professionals
- Partner, Proprietor & Self Employed

### Industry-wise



- Engineering, Machinery & Machine Tools
- Electrical, Electronics, Automation & Instrumentation
- Auto
- Process Industry, Chemical, Paint, Oil, Power
- Dairy, Food & Beverage
- Paper, Printing & Packaging, Plastic & Rubber
- Pharma & Medical
- Construction
- IT, Banking & Finance
- Other



## :::: Exhibitor Profile ::::

### ◆ PROCESS INDUSTRY EQUIPMENTS

- Filtration & Separation Systems, Filters • Pumps & Valves • Boilers, Reaction Vessels • Environmental Management • Weighing Machinery & Equipments • Water Treatment & Pollution Control • Cooling Tower Plants • Analytical & Laboratory Equipments • Refractories • Sand / Shot Blasting • Emission Monitoring Systems • Oxygen Analysers • Paramagnetic Analysers • Sugar Industries

### ◆ PHARMA & CHEMICAL INDUSTRY EQUIPMENTS :

- Pharma Machinery • Tablet Making Machinery • Chemical Plants & Machinery • Formulation Machines • Packaging Machinery • Packaging Control Panels • Pouch Making Machines • Pharma Shredders • Food Processing Machinery & Equipments • Dairy Equipments

### ◆ ELECTRICAL, ELECTRONICS, INSTRUMENTATION & AUTOMATION

- Industrial Automation • Switches, Switchgears & Control Panels • UPS, Stabilizers, Inverters • Generator Equipments • Measuring & Testing Technology • Non Conventional Energy Sources • Wires & Cables • Energy Conservation Equipments & Devices • Motors & Transformers • Security & Industrial Safety Equipments • Industrial Electronic Components • Lighting Equipments, Luminaries • Sensors, Capacitors • Solar Equipments • Barcode Machine • Electronic Surveillance & Security Equipments

### ◆ ENGINEERING MACHINERY & MACHINE TOOLS

- Gears, Gear Boxes • Hydraulic Pneumatic Fittings • Welding Equipments • CNC Machines • Industrial Fasteners, Circlips, Washers, Springs • Material Handling Equipments • Work Shop Machinery • Chain Sprockets • Laser Marking Machines • Special Purpose Machinery • Industrial Blowers • Honing Machine • Air Compressors • Deburring & Finishing Machinery • Bandsaw Machines • Bearings • Casting & Forging Industries • Ferrous & Non-Ferrous Casting • Investment Casting • Pressure Die Casting • Foundry Raw Material • Foundry • Plastic Processing Machinery • Industrial Cleaning Systems.

### ◆ SERVICES & CONSULTANCY

- Data Storage Systems • Data Base Managements • ERP, CRM, SEM, • Scada Systems & Software • IoT • E-commerce Solutions • Server Systems & Products • Internet Security Solutions • Network Managements Services • Information Technology Services • Power Solutions • Data Centre Management • Multimedia Consultancy • Banking & Financial Services • Technical Consultancy & services.





## Experience & Testimonials of Exhibitors @ MAHATech 2022

### MAHATech 2022 - Pune Testimonials



**NEO Mega Steel - Platinum Sponsor**  
Mr. Vedant Goel - Director

This was our first year participation in MAHATech. We appreciate **Maharashtra Directory & MAHATech** as they convinced us in such a way that we became Platinum sponsor of this event. We could achieve our Brand presence on this location only because of **MAHATech**. Our customers appreciated us for viewing our brand presence everywhere in the pavilion. We are happy with the visitors flow & the footfalls we got in **MAHATech**. In real sense we got very good input from **MAHATech** more than what we expected. Ambience is too good, good footfall. We assure to participate in next **MAHATech** with a more bigger stall for our brand promotion.



**Ronak Switchgear Pvt Ltd - Gold Sponsor**  
Mr. Ketan Dodia - Director

Personally & Professionally, I have known them for many years. I was amazed seeing the whole platform, team **MAHATech**, the interaction, meeting different people, seeing the audience interests. Overall, it was fantastic. I'm so honoured to be a part of this exhibition. It was impressive to see the number of visitors & the quality of attendees was quite impressive. That by itself shows how grand it all was. I must say, this exhibition was very well organized as everyone appreciated the way it was managed. The team was extremely helpful.



**Breezeair Technology**  
Mr. Sachin Washimkar - Managing Director

This was our second year of participation. We are happy to say that in 2020 our turnover increased up to 1.5 crore due to **MAHATech**. Participation in **MAHATech** has increased the number of Orders too for which I am thankful to **MAHATech**. It was a superb experience this year, nice arrangements. I will definitely book stall in **MAHATech** where they organize this exhibition.



**Engage Industries**  
Mr. Vijay Todkar – Director

This was our first participation in **MAHATech 2022**. We received superb response, footfall was very good and there has been an increase in our clientele. We will participate in Baroda **MAHATech** & in all **MAHATech** events organized in Pune or any where in India. After getting so much of response we would like to be the Main Sponsor of **MAHATech 2023**.



**The Cosmos Cooperative Bank Ltd - Platinum Sponsor**  
Mr. Mandar Nilange - Assistant Manager

This was our first year participation in **MAHATech** & also, Our experience of **MAHATech** was very nice as many customers approached us and we even got leads from **MAHATech** team. We are very happy that in these four days we got overwhelmed response from approximately 500-600 visitors who were keen to know about the loan facility & various other types of our banking services. Many Industrialists also visited our stall for the financial backing from our bank. We also visited each stall & received very good response from all the exhibitors. A big thanks to **MAHATech** for giving us the opportunity to be a part of this exhibition & now we wish to tap all the Industrial sectors. We will be more than happy to participate even in **Baroda MAHATech**.



**Praj industries Ltd - (OEM)**  
Mr. Samir - General Manager Materials

Praj Industries is associated with **MAHATech** last many years. In this year **MAHATech**, many SME and Start-ups had more engagement. Many young generations had taken interest in the expo. Many new SME's and start-up were keen to do business with us. It is a very happy situation that they have many innovative products taking base of "Make in India" concept. We are sure that we can get quality suppliers from this vendor meet. Companies, Small scale industries have good manufacturing setup in Pune itself and nearby areas. We suggest **MAHATech** to arrange such types of industrial events as companies like us are also desperately hunting for quality suppliers' having innovative products & knowledge. After the challenging time of 2 years, we are sure that this **MAHATech** will certainly yield good results. We personally thank Mr. Vinay Marathe & **MAHATech** for organizing this industrial mega exhibition which benefits the OEMs, SME, SCME and suppliers.



**Shama Spring Industries**  
Mrs. Shama - Proprietor

This was our sixth year of participation in **MAHATech**. We feel very happy to share that our business has progressed only due to **MAHATech**. First time in 2011 we participated in **MAHATech** & got big orders. We then started manufacturing innovative Springs & displayed in **MAHATech** stall due to which we even got Export orders too. Due to **MAHATech** we could establish our brand. In **MAHATech 2022**, day one we received many orders & got very good response from the visitors. **MAHATech** ambience & services are excellent. We will definitely participate in Vadodara **MAHATech** & every year in Pune **MAHATech** too.



**24th Mile**  
Mr. Vinayak Temgire - Managing Director

This was our first year participation in **MAHATech**. It was a great experience for us & happy to share that since day one we got 40 - 50 valid enquiries. Got the marketing business in just four days in **MAHATech**. Now We are getting business even from the exhibitors who also wants the service for their Export and Import activities. **MAHATech** has given us the best platform for business generation & are thankful for that. We will surely participate in Vadodara **MAHATech** and next year Pune **MAHATech** too.



## Forthcoming Conferences

### @ MAHATech Pune Feb. - 2023 / Vadodara Dec. - 2023

- **Vendor Development Meet** to facilitate exchange between OEM buyers and SME sellers, educate SMEs about vendor registration process, related rules & regulations, norms etc. of OEMs.
- **Digital Marketing for SMEs** The key objective is to educate SMEs about importance and benefits of Digital Media channels like **Website, Search Engine Optimization (SEO), Search Engine Marketing (SEM), Social Media Marketing (SMM), Retargeting and Remarketing.**

#### :::: Tariff :::

#### 19th MAHATech - 09th - 12th, Feb., 2023, Pune

Agriculture College Ground (New), Sinchan Nagar, Shivajinagar, Pune

TARIFF FOR PUNE MAHATech - 2023	INR	USD
Shell Stand Scheme (Furnished)	@ ₹ 15,500/- per sq. mtr.	US \$ 270
Bare Space (min. area 36 sq. mtrs.)	@ ₹ 14,500/- per sq. mtr.	US \$ 250
+ GST @18%	+ GST @18%	+ GST @18%
Security Deposit (Refundable)	10% of the Participation Fee	
Premium	10 % Extra for Stand with 2 Sides Open 20 % Extra for Stand with 3 Sides Open	

#### 20th MAHATech - 15th to 18th December 2023, Vadodara

TARIFF FOR VADODARA MAHATech - 2023	INR	USD
Shell Stand Scheme (Furnished)	@ ₹ 10,000/- per sq. mtr.	US \$ 180
Bare Space (min. area 36 sq. mtrs.)	@ ₹ 9,500/- per sq. mtr.	US \$ 160
+ GST @18%	+ GST @18%	+ GST @18%
Security Deposit (Refundable)	10% of the Participation Fee	
Premium	10 % Extra for Stand with 2 Sides Open 20 % Extra for Stand with 3 Sides Open	

#### Payment Schedule

50% Advance at the time of Booking

50% Balance before 7<sup>th</sup> DEC. 2022 for Pune MAHATech

50% Balance before 1<sup>st</sup> NOV. 2023 for Vadodara MAHATech

**Shell Stand Scheme** : Fabricated Stall With Laminated Panels, Carpeted Floor & Exhibitor's Name On Facia. Laminated Tables, Chairs, Spot Lights, 5 Amp. Plug Socket, Dust Bin for Every Stall, Invitation Cards, Exhibitor Badges, Listing In Exhibitors Directory.

**Bare Space** : Exhibitors Have To Construct Their Own Designed Stall.  
Only Bare Space Will Be Provided marked on the Floor.



**Corporate Office : Mumbai**

Plot No. A/22, Road No. 9, Behind Old Passport Office, Opp. Odyssey IT Park, Wagle Industrial Estate, Thane (W) - 400 604.

**Tel : 91 - 22 - 2583 8200 ( 8 Lines ) \* Fax : 91 - 22 - 2583 8207 / 9004096912 / 9867222884**

**Branch Offices : Pune**

Plot No. 16, S. No. 110/111, Baner Road, Near 'D' Mart, Checkmate Office Lane, Behind Hotel Waydown South,  
Pune - 411045. \* **Tel. : 020 - 46919293 / 9004096924 / 9004096930**

**Ahmedabad Office :**

202, Murlidhar Complex, Opp. Fatehpura Bus Stop, Fatehpura, Paldi, Ahmedabad-380007

**Telefax : 91 - 79 - 26601890 / 26601823 / 9824013375**

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