

MAHATechTM

A Mega Business Event

Fully Air Conditioned Pavilions !!

23rd 05 06 07 08

FEBRUARY - 2026
PUNE MAHARASHTRA



AN
EXCLUSIVE
INDUSTRIAL EXHIBITION

Focused Pavilions

- Process Industry Equipments
- Pharma & Chemical Industry Equipments
- Electrical, Electronics, Instrumentation & Automation
- Engineering Machinery & Machine Tools

Gold Sponsor



Organisers



**Maharashtra Industries
Directory**
(A Division of Marathe Infotech Pvt. Ltd.)



**Gujarat Industries
Directory**
(A Division of Marathe Infotech Pvt. Ltd.)



Welcome to **23rd MAHATech** Industrial Exhibition !

MAHATech has completed
Two Decades of Successful B2B
Industrial Trade Fairs in Pune.

Launched in 2004, **MAHATech** is organized by Maharashtra Industries Directory. A collective pan-India & International participation of more than 4000 companies & more than 4 lakh business visitors in more than two decades have given **MAHATech** an enviable distinction of being an ideal networking platform for industries to showcase their products & services, to reach out to their potential customers and for Buyers & Sellers to transact serious business in a conducive environment.

MAHATech has the distinction of having industry-specific focused product pavilions, which offer the most convenient & easy to locate options for buyers, to seek desired products & services in the trade show. **MAHATech** Pune, the Biggest B2B Industrial Trade Fair in Pune, has always received a huge response from the industry, from participants and visitors alike

MAHATech 2026 :

• **7 Focused Product Pavilions** • **6000 sq. mtrs. Stall Space** • **12000 sq. mtrs. Covered Space.**

The Organisers & Sponsors: Maharashtra Industries Directory & Gujarat Industries Directory

Maharashtra Industries Directory has filled the need for an exclusive compilation, which provides complete information of industries in Maharashtra. From a small beginning, this sapling has blossomed into a full-grown tree with representative offices in almost every major industrial town in Maharashtra. The directory is a product-wise and district-wise classification of over 60,000 industrial units & divided in 8000 industrial products spanning all over Maharashtra.

Our Industrial Portals, www.maharashtradirectory.com & www.gujaratdirectory.com receive more than 2 crore monthly Hits !!

Maharashtra Industries Directory is now marching towards it's 33rd edition.

Gujarat Industries Directory is now marching towards it's 20th edition.

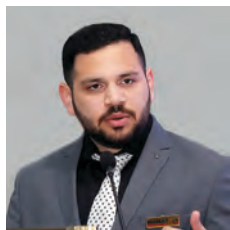
Marathe Infotech Pvt. Ltd., the company behind MAHATech, is dedicated to producing quality work & exemplary customer services, backed by years of hands on experience, real world expertise & robust infrastructure. Since the evolution of INTERNET, we introduced Website Designing & Development and Web-based Promotional Services, to offer technology based solutions and leverage maximum benefit for our Clients on the Digital Platform.

Marathe Infotech Pvt. Ltd. boasts of state-of-the-art development center, constantly updated with the latest Technology, backed by a skilled team of Software developers, Web designers & Web Marketers. We specialize in promoting our clients' websites to the top rankings in the various Search Engines such as Google, Yahoo etc. The concept was widely accepted by our clients & we have developed more than 10000 websites as on date.

One more Feather in our Cap is our appointment as Google Certified Partner. This accreditation is given only to Select Individuals & Companies, who manage to meet the stringent norms set up by Google. We are Professionals Certified by Google to release advertisements in Google.com & its network & partner sites.



From the Directors Desk



Sumukh Marathe



Gauri Marathe Joshi



It gives us immense pleasure to present you the 23rd Edition of our Flagship Industrial B2B Trade Fair in Pune - **MAHATech 2026**. In its 3rd Decade now, **MAHATech** has gone from strength to strength in the last two decades. It has grown by leaps & bounds over the years, in terms of number of exhibitors from across the country and abroad.

MAHATech, the initiative by our late father **Shri Vinay Marathe**, was started with the thought to provide a unique platform to the SME Manufacturing Sector to showcase their capabilities to their prospective customers and generate potential business opportunities.

Over the years, **MAHATech** has proved to be the most successful propagator of business and created hundreds of success stories.

We are continuing with the legacy of our father and are working to make **MAHATech** a Must-Attend Industrial Expo for our Industry Colleagues.

Vendor Development Meet, an integral part of **MAHATech**, offers a unique opportunity to the exhibitors to present their product portfolio by having One-on-One Interaction with Large OEMs.

MAHATech also offers you very attractive Sponsorship and Branding Opportunities for creating Brand Visibility and Awareness among your prospective target customers.

We welcome you to explore and exploit this huge business opportunity.

Participate in **MAHATech** and be a part of this Mega Industrial Trade Show!

Sumukh Marathe
Director

Gauri Marathe Joshi
Director

Business Opportunities.... @ MAHATech ...

An ideal platform to showcase your products & services, Technology adaptation and upgradation, Understand Market Trends

- Network with your existing customers
- Meeting ground of Buyers & Sellers
- Industry Specific Focused Pavilions
- Sourcing requirements from all over India.
- Create Brand Awareness
- Reach out to your potential customers
- Forge of New Partnerships & Alliances
- Transact serious business in a conducive environment

Key Personnel from the Manufacturing community

- CEOs, Engineers, Technocrats & Scientists
- Policy Makers, Diplomats & Commercial Corporations
- Decision Makers & Techno-commercial personnel from Projects, Purchase, Production & Maintenance departments from Private & Public Sectors.
- Marketing Chiefs, Professionals & Consultants
- Industrial Associations & Trade Delegations



Exhibitor Profile

• PROCESS INDUSTRY EQUIPMENTS :

- Chemical Plants & Machinery • Filtration & Separation Systems, Filters • Pumps & Valves • Boilers, Reaction Vessels
- Environmental Management • Weighing Machinery & Equipments • Water Treatment & Pollution Control • Cooling Tower Plants • Analytical & Laboratory Equipments • Refractories • Sand / Shot Blasting • Emission Monitoring Systems
- Oxygen Analysers • Paramagnetic Analysers • Sugar Industries

• ELECTRICAL, ELECTRONICS, INSTRUMENTATION & AUTOMATION :

- Industrial Automation • Switches, Switchgears & Control Panels • UPS, Stabilizers, Inverters • Generator Equipments
- Measuring & Testing Technology • Non Conventional Energy Sources • Wires & Cables • Energy Conservation Equipments & Devices • Motors & Transformers • Electronic Surveillance, Industrial Security & Safety Equipments • Industrial Electronic Components • Lighting Equipments • Industrial Fixtures • Sensors, Capacitors • Solar Equipments • Barcode Machine

• ENGINEERING MACHINERY & MACHINE TOOLS :

- Gears, Gear Boxes • Hydraulic Pneumatic Fittings • Welding Equipments • CNC Machines • Industrial Fasteners, Circlips, Washers, Springs • Material Handling Equipments • Work Shop Machinery • Chain Sprockets • Laser Marking Machines
- Special Purpose Machinery • Industrial Blowers • Honing Machine • Air Compressors • Deburring & Finishing Machinery
- Bandsaw Machines • Bearings • Casting & Forging Industries • Ferrous & Non-Ferrous Casting • Investment Casting
- Pressure Die Casting • Foundry Raw Material • Foundry • Plastic Processing Machinery • Industrial Cleaning Systems

• PACKAGING, FOOD & PHARMA MACHINES :

- Packaging Machinery • Packaging Control Panels • Pharmaceutical Machine Manufacturers
- Pouch Making Machines • Pharma Shredders • Formulation Machines • Food Processing Machinery & Equipments • Dairy Equipments

• SERVICES & CONSULTANCY :

- Data Storage Systems • Data Base Managements • ERP, CRM, SEM • Scada Systems & Software • E-commerce Solutions
- Server Systems & Products • Internet Security Solutions
- Network Managements Services • Information Technology Services • Power Solutions • Data Centre anagement
- Multimedia Consultancy • Banking & Financial Services
- Technical Consultancy & services



Experience & Testimonials of Exhibitors @ 22nd MAHATech



Mr. Bipin Singh - (Sr. Marketing Manager)
Broachcutter Drilling Machines Private Limited

This is our 4th year of participation at **MAHATech**. We have a very good experience of being a part of **MAHATech**. Our customer base has increased and we are getting the required customers at this exhibition. The footfall has increased and we are able to see that quality customers are coming to this exhibition. We are also getting genuine enquiries. Yes, we will be there at **MAHATech**. We have also decided the stall area for the upcoming **MAHATech** exhibition.



Mr. Vishal Wankhede - (Director)
Adesh Engineering

This is my 2nd year of participation at **MAHATech**. I have attended earlier **MAHATech** and by looking at the response we decided to participate. The response is really fantastic, the footfall is nice and the quality of people is very good, only the concerned and interested people are approaching. The initiative of organizing Vendor Development Meet at **MAHATech** is worth appreciation. It provides a valuable opportunity for exhibitors to engage in meaningful discussions and directly leads to sales orders. **MAHATech** has played an important role in creating new business opportunities, benefiting many exhibitors. We will definitely be a part of **MAHATech** every year.



Mr. Gopal P Sarawade - (Senior Manager)
Product Application Group
TATA Steel Downstream Products Ltd.

This is the first time we have participated in the Vendor Development Meet at **MAHATech** to represent ourselves as OEM. We got to know new clients as well as new suppliers in a very interactive session. The quality of food, services and all the planning and co-ordination here is very good. Thank you to the management team here at **MAHATech**, specially thanks to Mangesh sir. The services provided here are good. Overall, this exhibition has been a value addition and value oriented for us. Surely we will participate in the Vendor Development Meet next year as well as a stall at **MAHATech**.



Ms. Hiya Dodiya and Mr. Harsh Dodiya - (Director)
Dodiya Electricals

My father owns the company and we are the 3rd generation in this business. We are a house of industrial automation and switchgear company and just completed 49 years in this industry. We have our home brand called Laptron of automation and switchgear components and are authorized distributors & dealers of Select, Autonics, Delta SMPS etc. It is our 2nd year at **MAHATech**. This is an exhibition we cannot miss out on. The response that we got last year was commendable. The interaction with the OEMs at the vendors meet has really helped us to grow our company. We thank Mr. Vivek for the lovely organization. We have booked our stall for the next year as well.



Mr. Sameer Muley - (Founder)
EazyGrind Abrasives

This is our 1st year of participation. We have received a very good response for this year. This is a pure industrial exhibition. Vendor Development Meeting was organized and we got a very good response from these companies. The ambience here is very good and the flow is very good, we are getting pure industrial crowd which is beneficial for us to grow. We are able to interact with genuine customers. We are from Nasik and have requested the respective team to organize such a big exhibition at Nasik. It will be beneficial for many industries located at Nasik and areas nearby.



Mr. Suhas Pol - (Partner)
Eibenstock Positron

Mahatech is a very beautiful platform in which we can explain everything practically to people with practical demonstration at our stall and the special features of it can be explained to people. We have displayed our power true machines, magnetic coring machines, concrete coring machines. We are getting a good response here. Visitors are really knowledgeable and educated. We are happy that we are getting customers here. Surely, we will like to participate next year at **MAHATech**.



Mr. Santosh Behlekar - (Director)
Bels Instrument

This is our 1st year of participation at **MAHATech**. **MAHATech** has given good opportunity to all the industries and industrialists located in the nearby areas of Bhosari, MIDC, Chakan, Talwade, Narhe. The amenities provided here are good. The flow of visitors is very good and the number of visitors are increasing each day. People from different industries are coming and enquiring about our products. This has been possible only due to excellent arrangements done by **MAHATech** and so I thank the team for this. I have already booked my stall for the next year at this location.



Prof. Bhagyashree Pandey and Ms. Bonnie from MIT
MIT School of Distance Education - Industrial Educational Partner

Firstly, we would like to Thank all the company members here, of Marathe Infotech Pvt Ltd, Gauri Marathe, Sumukh Marathe and Mangesh Kulkarni for giving us an opportunity to be an industrial educational partner at such an exhibition. This whole event is very beneficial for all the industries. The entire event went very seamless. More than 500 companies coming from across India, specially focusing on Make in India concept. This is a wonderful initiative by Marathe Infotech and we are looking forward to establish good relationships with Marathe Infotech and all the companies that have come over here. Definitely the Vendor Development Meet has been going on very well. Today, we can see the companies like TATA Steel, Praj Industries, Thermax and a lot many companies are here, to open the opportunities for further collaboration for all the vendors, so this is good platform, not only for big companies but also for start ups, really a good platform.



Mrs. Supriya Kawade - (Director)
AVK Tradexim Pvt Ltd

Firstly, we would like to thank the team of **MAHATech** for giving such an amazing experience. We have received a very positive feedback here at **MAHATech**. We are very happy and super satisfied. Ambience is very good and the amenities are satisfying. We are really happy about the services provided by the **MAHATech** team.

I personally attended the Vendor Development Meet and we got 3 entries, in Thermax Babco, Praj Industries and Kirloskar Industries. That was a nice platform provided by **MAHATech**. We are already participating in the next year.



Mr. Anil Khamkar - (Director)
Anil Enterprises

This was our 1st year at **MAHATech**. The experience was fabulous. We have got a very good response. Visitor flow was very nice. The customers matched perfectly with our offerings. The overall environment at **MAHATech** was very good. We were able to contact small and big traders here at **MAHATech**. We attended the Vendor Development Meet and benefited from it. Yes, we would like to participate next year.



SPONSORSHIP OPPORTUNITIES

DELIVERABLES	Platinum Sponsor	Gold Sponsor	Silver Sponsor	Bronze Sponsor	Conference Sponsor
No. of Sponsors	1	2	3	5	1
Fees Rs. (Plus GST @18%)	21 Lacs	15 Lacs	10 Lacs	5 Lacs	5 Lacs
Logo On					
MAHATech Website and link to your website	✓	✓	✓	✓	✓
Entrance Gate	✓	✓	✓	✓	—
Brochures	✓	✓	—	—	—
Invitation Cards	✓	✓	—	—	—
Media Ads – Newspaper & TV	✓	✓	✓	✓	✓
Outdoor Hoardings	✓	✓	—	—	—
Event Emailers & Newsletters	✓	✓	✓	✓	✓
Exhibitor Manual	✓	✓	✓	—	—
Conference Backdrop	✓	—	—	—	✓
Exhibitor, Visitor Badges	✓	—	—	—	—
Ad Board at Registration Counter	2	1	1	—	—
Full Page Color Ad in Exhibition Directory	2nd Cover	1	1	1	1
Video Ad on LED Display Screen	✓	✓	✓	1	1
Façade Hoarding at the Venue	20ft X 10 ft	10ft X 10 ft	—	—	—
Session in Conference	—	—	—	—	1
Standees in the Conference Hall To be provided by Sponsor	—	—	—	—	✓



Branding Opportunities

Lanyard Sponsor – Exclusive Sponsor

Deliverables

- Logo on
 - ❖ Lanyard alongwith Event Logo
 - ❖ MAHATech Website & link to your website
 - ❖ Event Emailers & Newsletters

Sponsorship Fees : Rs. 5 Lacs plus GST



Visitor Kit Bag Sponsor – Exclusive Sponsor

Deliverables

- Logo on
 - ❖ Visitor Kit Bag alongwith Event Logo
 - ❖ MAHATech Website & link to your website
 - ❖ Event Emailers & Newsletters

Sponsorship Fees : Rs. 10 Lacs plus GST

Hoardings on Pathway – Exclusive Sponsor

- Exclusively given to 1 Sponsor
- Display of Hoardings on the pathway between pavilions
- Total 6 Hoardings (Size 20 ft W x 10 ft H)

Sponsorship Fees : Rs. 3 Lacs plus GST



Video Screen Ads

- Exhibitors' Ads to be run on Large Video Screen placed at the Registration Area
- Ad Duration - 2 Minutes
- Will be displayed 24 times / day throughout the Exhibition Visiting Hours on all Exhibition Days

Ad Fees : Rs. 1.25 Lacs plus GST Per Ad

Forthcoming Conference @ MAHATech 2026 : Vendor Development Meet

- Vendor Development Meet to facilitate exchange between OEM buyers and SME sellers, educate SMEs about vendor registration process, related rules & regulations, norms etc. of OEMs.



TARIFF

- **23rd MAHATech - 5th to 8th February 2026, Pune**
Agriculture College Ground (New), Sinchan Nagar, Shivajinagar, **Pune**

TARIFF FOR MAHATech 2026 PUNE	INR per sq. mtr.	USD per sq. mtr.	
One Side Open Stall	@ ₹ 16,000/-	@ \$ 300/-	(+ GST @18%)
2 Sides / 3 Sides Open Stall	@ ₹ 16,500/-	@ \$ 320/-	
Premium Location Stall as marked in the layout	@ ₹ 17,000/-	@ \$ 340/-	

Payment Terms : Advance : 50% of the total amount at the time of booking
Balance Payment to be cleared by **25th December 2025**

Shell Stand Scheme : Fabricated Stall With Laminated Panels, Carpeted Floor, Tables, Chairs, Spot Lights, 5 Amp. Plug Socket, Exhibitor's Name On Facia.



Corporate Office : Mumbai

Plot No. A/22, Road No. 9, Behind Old Passport Office, Opp. Odyssey IT Park, Wagle Industrial Estate, Thane (W) - 400 604.

Mobile : 9821244877 / 9004096912 / 9867222884

Branch Offices : Pune

Plot No.16, S. No. 110 / 111, Baner Road, Near D'Mart, Behind Bank of Baroda, Pune - 411045

Mobile : 9004096924 / 9823074546

Ahmedabad Office :

202, Murlidhar Complex, Opp. Fatehpura Bus Stop, Fatehpura, Paldi, Ahmedabad - 380007

Mobile : 9824013375

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